


# Jihyung Kim

Executive Producer

 Seoul South Korea

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Entrepreneurial and creative Founder passionate about turning innovative ideas into tangible results. Experienced formulating and executing strategic plans, creating new products and services, and developing business opportunities. Persistent leader eager to lead and grow organizations. Skilled in strategic planning, problem-solving, and communication with good understanding of business principles, project management and team leadership. Collaborative with relentless work ethic.



## Skills

- Negotiation ●●●●●○  
Very Good
- Teambuilding ●●●●●●  
Excellent
- Strategic planning ●●●●●○  
Very Good
- Budgeting ●●●●●○  
Very Good
- Business planning ●●●●●●  
Excellent
- Written Communication (English) ●●●●●●  
Excellent
- Written Communication (Indonesian) ●●●●○●  
Good
- Music Production ●●●●●●  
Excellent



## Work History

- **Freelance Musician**  
*Freelance, Seoul*
  - Performed in 13 shows.
  - Promoted musical career by maintaining website or social media presence.

2019-01 - Current

2020-01 - Current

- Wrote and arranged original compositions for live music performances.
- Built networks with local musicians to provide session support for gigs and events.
- Taught private music lessons, adapting tuition to ages and skill levels.
- Practiced singing exercises and studied with vocal coaches to develop voice and rehearse for upcoming roles.
- Selected appropriate pieces to meet performance needs and showcase skills.
- Interpreted and modified music to personalize performances.
- Interpreted different music by making use of voice production, harmony, rhythm and melody to present characterization.

## ● **Music Producer**

*Freelance, Seoul*

- Handled requests for specific musical selections.
- Transcribed musical compositions and melodic lines to adapt to particular group or create specific musical style.
- Utilized contemporary music production techniques for studio recordings.
- Scheduled and organized recording sessions with musicians and vocalists.
- Mastered and re-mastered albums for independent artists.

2021-01 - Current

## ● **Executive Production**

*Freelance, Seoul*

- Met regularly with production team and managers to analyze problems and plan cost-effective and high-quality product delivery.
- Wrote standard operating procedures and adjusted policies to meet changing demands.
- Determined best and most efficient uses of available resources, labor and equipment.
- Applied accounting and financial management acumen to every area of music production.
- Evaluated scripts to identify creative strategies and resource needs.
- Remained highly composed and calm in very fast-paced, stressful and constantly changing environments to provide optimal leadership and achieve desired results.

2022-03 - Current

## ● **A&R Representative**

*Various Artists, Seoul*

- Collected and reported monthly expense variances and explanations.
- Developed financial models to assess and analyze financial performance of clients.
- Tracked funds, prepared deposits and reconciled accounts.
- Transcribed musical compositions and melodic lines to adapt to particular group or create specific musical style.
- Created and developed soundtracks for Artists.
- Collaborated with producers, lyricists and engineers to create unique music compositions.
- Recorded and mixed music for various genres.

2022-12 - 2023-07

## ● **Songwriting**

2023-08 - Current

AOMG, Seoul

- Composed songs for GOT7 Yugyeom.
- Built networks with local musicians to provide session support for the song.
- Wrote and arranged original compositions for live music performances.
- Rewrote original scores to adapt to different musical genres and styles.
- Wrote and arranged Hip-Hop and K-Pop music in original styles.
- Attended regular practices and private lessons to hone skills.

## Startup Founder

AIMELODY, Seoul

- Studied market to determine optimal pricing of goods and capitalize on emerging opportunities.
- Conducted target market research to scope out industry competition and identify advantageous trends.
- Created organization's mission and vision statements for use by employees.
- Cultivated forward-thinking, inclusive and performance-driven company culture to lead industry innovations.
- Established, optimized and enforced business policies to maintain consistency across industry operations.
- Defined company roles and responsibilities to establish and enhance processes.
- Developed strong partnerships with other businesses to allow for collaboration and more significant opportunities for growth.
- Negotiated terms of business acquisitions to increase business base and solidify market presence.
- Analyzed industry trends and tracked competitor activities to inform decision making.
- Collaborated with legal, accounting and other professional teams to review and maintain compliance with regulations.



## Education

2015-01 - 2017-01

2018-01 - 2021-01

2021-03 - Current

● Sekolah Pelita Harapan - Jakarta, Indonesia

### ● High School Diploma

Jakarta Indonesian Korean School - Jakarta, Indonesia

### ● Global Leadership Division (Cultural Media)

Yonsei University - Seoul, South Korea